

A Letter From Kim Watson

Dear Business and Community Leader:

Pepco is well aware that this is a tough year for many of our customers. With the economy in recession, many are having trouble making ends meet.

We are committed to helping our customers manage their winter energy costs. Visit our Web site at pepco.com and learn more about various payment options such as budget billing, and how to save energy by performing a personalized online energy audit.

Last year our fall Golf Tournament raised \$210,000 to help area low-income residents pay their winter heating bills. The need will be even greater this year. We are seeking corporate sponsorships for our 2009 Golf Tournament scheduled for September. See page 2 for that story.

Pepco's Guiding Light Leadership Program is in its third year of preparing students for the business world. Fourteen high schoolers from Maryland and the District of Columbia have been paired with a Pepco executive for the hands-on mentoring program that culminates in April. For the full story, turn to page 2.

As always, thanks for reading Community Focus.



Sincerely,



Kim Watson
Vice President,
Maryland Affairs
202-872-2524

Customer Care: (202) 833-7500

To report an outage: 1-877-PEPCO-62 (1-877-737-2662)

Web Site: pepco.com



Pepco Region President Thomas H. Graham leads Pepco's Third Annual Guiding Light Leadership Program.

Giving Students a Leg Up on the Future

Fourteen high school students are getting a first-hand look at the utility industry as part of Pepco's Third Annual Guiding Light Leadership Program.

Developed by Pepco Region President Thomas H. Graham, the program provides students the opportunity to interact with seasoned professionals. Pepco Vice President, Maryland Affairs, Kim Watson is mentoring four students in the program. Students learn proper communication skills, business etiquette and the importance of financial prudence in business as they embark on a college career.

After a student completes the program requirements, Pepco will make a one-time scholarship payment to the college or university of the student's choice.

PHI Signs Diversity Contracting Agreement

Joseph M. Rigby, PHI's President and Chief Executive Officer, recently joined representatives from several Maryland utilities in Annapolis to sign a Model Memorandum of Understanding (MOU) setting supplier diversity goals. PHI is Pepco's corporate parent.

The MOU requires signatories to aspire to contract 25 percent of their total procurement with minority, women and service-disabled veterans, along with handicapped/sheltered workshops.

"I am pleased that PHI has been a strategic partner in the development of this voluntary Memorandum of Understanding," said Rigby. "I appreciate the opportunity to reaffirm Pepco's long term commitment to advancing contracting opportunities for diverse businesses by signing this important document."

AC Cycling Program Launches This Spring

Pepco will launch an air conditioning cycling program in late spring to help Maryland customers reduce energy use and stabilize bills. The utility recently signed a contract with Comverge, Inc. to implement the program on its behalf.

For customers who enroll, Comverge will install either a programmable thermostat or cycling switch on the compressor of their central air conditioner or heat pump. Either device will allow Pepco to cycle off the customer's air conditioning system typically during the summer when electric demand is at its peak.

Customers can choose among three options based on various cycling lengths. In return, they will receive a sign-up bonus and a monthly credit based on the cycling option they choose.

This program is intended to help Maryland achieve its goal for reducing environmental impact by decreasing electricity demand.

Homes Sales Require Energy Information

Montgomery County residents selling their single-family home are now required to provide the buyer with 12 months of energy use and cost information.

Pepco can help. Just visit pepco.com and click on "My Account" to obtain energy usage and billing information for the most recent 13 months.

Customers who have not signed up for "My Account," click on "First-Time Users" to register.

Customers can also call 202-833-7500 for information over the phone or to request that account information be mailed.

PHI COMMUNITY FOUNDATION



Pepco Launches 2009 Golf Tournament

The Fourth Annual Pepco Golf Classic will be held September 14 with proceeds from sponsorships going to help low-income residents in the District of Columbia and Montgomery and Prince George's counties pay heating bills next winter.

Pepco is soliciting for corporate sponsorship opportunities for this year's event. For more information about becoming a sponsor, visit pepco.com.

Since its inception the tournament has raised more than \$500,000 that was used to assist area families. The current economy indicates that the need for help with heating bills promises to be even greater next winter.

Energy Conservation Tips.

- Replace incandescent light bulbs with more efficient compact fluorescent bulbs. The life span of a fluorescent bulb also is substantially longer and will save you money.
- Your water heater is the third highest energy expense in your home. Turn the setting down to 130 ° to save a few dollars each month.
- Wash clothes in cold water instead of hot to save about \$50 a year.
- Be sure to change the filter on your forced-air heating or air conditioning system once a month.

Learning the ABC's of Wise Energy Use

As part of Maryland's Green Schools Program, Pepco is helping local students learn the importance of environmental awareness and how to reduce our nation's carbon footprint.

Recently, Regulatory Analyst Jeff Roman spoke to 65 students at Wheaton High School about taking steps to save energy in their schools and at home. Roman also talked about Pepco's programs to conserve energy, help customers save on energy costs, and reduce environmental impact.

Maryland Government Affairs Representative Zenayda Mostofi joined Roman for a hands-on demonstration of "My Account", Pepco's interactive Web tool that helps customers analyze their energy usage.

This year, Pepco plans to visit select schools in Montgomery and Prince George's counties to help students practice their computer skills, using "My Account" to take an online energy audit.

Pepco Hears Customer Concerns About Bills

Customers have called Pepco this winter to inquire about high electricity bills. Many factors may have contributed to bill changes, including:

The unusually cold winter. The National Weather Service reported the month of January to be the coldest January in five years. As a result, heat pumps have been running more frequently, and many people may have spent more time in their homes causing increased electricity usage.

An extended billing cycle. The January bill added about six days to the normal billing cycle of 28 to 32 days. These longer cycles were the result of the many holidays in December and January when we do not read meters.

New electric supply rates. Beginning June 1, 2008, new rates took effect for both Maryland and District of Columbia customers.

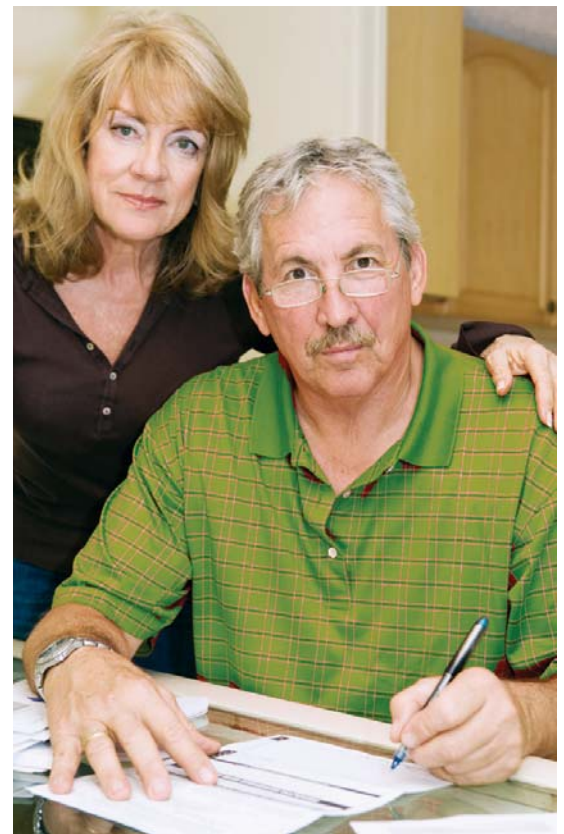
Customers can take steps to lower energy consumption. Our free online management tool **My Account** lets customers view bill history and see what drives changes in the bill from month to month. Customers also can use My Account to perform an individual home energy audit. Visit pepco.com.

Bill Payment Options

Pepco understands how today's tough economic times affect many of our customers. The company offers a variety of billing and payment options for just this reason.

Budget billing is a popular plan because it allows customers to make a fixed payment each month, therefore avoiding the fluctuation in monthly bills that may come due to increased heating or air conditioning use.

Other billing and payment options include the extended payment plan, direct debit and automatic payments. Contact the Customer Care Center at 202-833-7500 to learn more, or visit pepco.com and click on "Billing and Payments."



New Outage Map Offers Customers More Information

Pepco has posted an improved outage map application on its Web site that provides greater information on outage status and restoration progress.

The new map is more interactive than the previous version and visually richer. Viewers can zoom in as close as one mile from the actual power outage.

By “hovering” their mouse over a location, users will see outage details such as the number of customers without power, ZIP codes affected and crew status information.

Go to pepco.com, click on “View Outage Maps” to check out the new map, which updates every 10 minutes. A tutorial on how to navigate the map is provided.



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