

## Pepco Maryland SOS Bid Results from October 17, 2016 Solicitation

### Pepco Residential and Small Commercial

This solicitation included the Residential and Small Commercial 24-Month term starting June 1, 2017 through May 31, 2019.

A total of six (6) bid blocks were offered representing approximately 25% of the load, and totaling approximately 293.4 MW PLC at time of Bid. All requirements were filled.

There were 12 eligible bidders in the 2016 – 2017 RFP Procurement Process of which 10 suppliers submitted bids and 3 suppliers won the entire load offered.

<b>List of Suppliers which submitted Bids</b>
ConocoPhillips Co
Direct Energy Business Marketing, LLC
DTE Energy Trading, Inc.
Engelhart CTP (US) LLC
Exelon Generation Company, LLC
Macquarie Energy LLC
NextEra Energy Power Marketing, LLC
PSEG Energy Resources & Trade LLC
Shell Energy North America (US), L.P.
TransCanada Power Marketing, Limited.

<b>List of Winning Suppliers</b>			
<b>Supplier</b>	<b>No. of Blocks Won</b>	<b>Load Allocation</b>	
		<b>MWs</b>	<b>Percent</b>
ConocoPhillips Co	2	97.8	8.3%
DTE Energy Trading, Inc.	3	146.7	12.5%
PSEG Energy Resources & Trade LLC	1	48.9	4.2%
<b>Total</b>	<b>6</b>	<b>293.4</b>	<b>25.02%</b>

## Pepco Type II Non Residential

This solicitation also included the quarter containing the three month term for December 2016 through February 2017.

A total of four (4) bid blocks were offered representing 100% of the load and approximately 59.2 MW PLC at time of Bid. This requirement was filled.

There were 12 eligible bidders in the 2016 – 2017 RFP Procurement Process of which 7 suppliers submitted bids and 2 suppliers won the entire load offered.

### List of Suppliers which submitted Bids

AEP Energy Partners, Inc  
ConocoPhillips Co  
Direct Energy Business Marketing, LLC  
DTE Energy Trading, Inc.  
Exelon Generation Company, LLC  
NextEra Energy Power Marketing, LLC  
TransCanada Power Marketing, Limited.

### List of Winning Suppliers

Supplier	No. of Blocks Won	Load Allocation	
		MWs	Percent
Direct Energy Business Marketing, LLC	3	146.4	75.0%
DTE Energy Trading, Inc.	1	48.8	25.0%
<b>Total</b>	<b>4</b>	<b>195.2</b>	<b>100.0%</b>

Pursuant to MDPSC Order No. 87833, Case Nos. 9056 and 9064, dated October 21, 2016, the Commission found that the bidding conducted for this solicitation was conducted appropriately according to its established procedures.

The process for releasing the names of all bidders and the names and load allocation of all successful bidders is pursuant to Section 7-510(c)(4)(ii)(5) of the Maryland Public Utilities Code.